REPORT OF THE PLACEMENT CELL FOR THE ACADEMIC YEAR 2018-19

The Placement Cell under the chairmanship of Asst. Prof. Cedila Pereira e Gomes and its members, Asst. Prof. Shweta Naik, Asst. Prof. Rajesh Tanskali and Asst. Prof. Jamina D'Souza started on a positive note.

The following placements were conducted during the academic year 2018-19. A total of 16 companies conducted placement drives and 129 students were selected.

<table>
<thead>
<tr>
<th>S.NO</th>
<th>NAME OF THE COMPANY</th>
<th>NO OF STUDENTS APPEARED</th>
<th>NO. OF STUDENTS SELECTED</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>HQ Hotel</td>
<td>04</td>
<td>01</td>
</tr>
<tr>
<td>2.</td>
<td>Parinati Solutions</td>
<td>03</td>
<td>01</td>
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<tr>
<td>3.</td>
<td>Magson's Superstores</td>
<td>01</td>
<td>01</td>
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<tr>
<td>4.</td>
<td>TWF Flour</td>
<td>13</td>
<td>01</td>
</tr>
<tr>
<td>5.</td>
<td>Titan Time Product</td>
<td>01</td>
<td>01</td>
</tr>
<tr>
<td>6.</td>
<td>The Queeny Hotel</td>
<td>10</td>
<td>05</td>
</tr>
<tr>
<td>7.</td>
<td>PNG Jewellers</td>
<td>08</td>
<td>02</td>
</tr>
<tr>
<td>8.</td>
<td>Vivo Pioneer Mobile Private Limited</td>
<td>60</td>
<td>14</td>
</tr>
<tr>
<td>9.</td>
<td>ITM Skills Academy</td>
<td>26</td>
<td>20</td>
</tr>
<tr>
<td>10.</td>
<td>Investment Bulls Goa</td>
<td>62</td>
<td>15</td>
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<tr>
<td>11.</td>
<td>Travel Retail Services, Goa</td>
<td>85</td>
<td>10</td>
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<td>12.</td>
<td>GICE</td>
<td>29</td>
<td>16</td>
</tr>
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<td>13.</td>
<td>ICICI Prudential</td>
<td>50</td>
<td>10</td>
</tr>
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<td>14.</td>
<td>Smart ABC</td>
<td>27</td>
<td>22</td>
</tr>
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<td>15.</td>
<td>Goa Motors Pvt. Ltd</td>
<td>06</td>
<td>01</td>
</tr>
<tr>
<td>16.</td>
<td>Reliance Jio Infocomm Ltd.</td>
<td>10</td>
<td>09</td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>395</strong></td>
<td><strong>129</strong></td>
</tr>
</tbody>
</table>

Following is a detailed report of the campus placement drives conducted during the academic year 2018-19.

1) **PLACEMENT BY HOTEL HQ:**
4 students appeared for the interview conducted on the 17th of January 2019, out of which one student was selected for the post of data entry.

2) **PLACEMENT BY PARINATI SOLUTIONS:**
3 students appeared for the interview conducted by this IT Company, out of which one student was selected for the post of technical recruiter.
3) **PLACEMENT BY MAGSON’S SUPERSTORES:**
One student appeared for the interview for the post of cashier by this enterprise in Zuarinagar and **was selected**.

4) **PLACEMENT BY TWF FLOUR:**
TWF is a technology driven flour company, trying to revitalize flours with traditional nutritional profile. 13 students appeared for the interview conducted by this enterprise for the post of an intern in Business Development on the 23rd of August 2018 and one was selected for the said post.

5) **PLACEMENT BY TITAN TIME PRODUCT:**
One student appeared for the interview by this industrial estate in Verna for the post of trainee accountant and one was selected.

6) **PLACEMENT BY THEQUEENY HOTEL:**
10 students appeared for the post of Front Office on 17th September 2019 and 05 were selected.

7) **PLACEMENT BY PNG JEWELLERS:**
08 students appeared for the post of sales executive and accountant and 02 were selected.

8) **PLACEMENT BY VIVO PIONEER MOBILE PRIVATE LIMITED:**
60 students appeared for the placement drive by Vivo Pioneer Mobile Private Limited held on 18th January 2019 for the posts of Sales executive, Team Leader, Office Assistant and 14 were selected.

Nazuka Latkar, Hr -VIVO Goa Pioneer Mobile Pvt. Ltd addressing students during the pre-placement talk & VIVO Goa Pioneer Mobile Pvt. Ltd conducting interviews
9) **PLACEMENT BY ITM SKILLS ACADEMY:**
26 students appeared for the placement drive conducted by ITM Skills Academy held on 21\textsuperscript{st} January 2019 for the post of Sales executive and 20 were selected.

10) **PLACEMENT BY INVESTMENT BULLS GOA:**
62 students appeared for the placement drive by Investment Bulls Goa for the posts of Business Analyst held on 9\textsuperscript{th} February and 15 were selected.

Swapnita Nangare, HR of Investment Bulls addressing the students during the pre-placement talk.

11) **PLACEMENT BY TRAVEL RETAIL SERVICES, GOA:**
85 students appeared for the placement drive by Travel Retail Services, Goa held on 18\textsuperscript{th} February 2019 for the posts of Customer support associate, Loss prevention executive and Warehouse executive and 10 were selected. More recruits would be notified at a later date.

Rahul Yadav, HR of Travel Retail Services addressing students during the pre-placement talk.
12) **PLACEMENT BY GOAN INSTITUTE INTERNATIONAL CONSOCIATION OF EDUCATION PVT LTD.(GICE)**:

29 students appeared for the placement drive by GICE held on 25\textsuperscript{th} February 2019 for the posts of Skill Development Faculty and 16 were selected.

HR Manager of GICE addressing students during the pre-placement talk.

13) **PLACEMENT BY ICICI PRUDENTIAL**:

50 students appeared for the placement drive by ICICI Prudential held on 27\textsuperscript{th} February 2019 and 10 were selected.

Vishaka Patel, HR of ICICI Prudential addressing students during the Pre-placement talk.
14) SMART ACADEMY FOR THE BEST COMMUNICATION
(SMART ABC):
27 students appeared for the placement drive by Smart ABC for the post of Communicative English Trainer held on 29th MARCH 2019 in the M.S Kamat Seminar Hall of M.E.S College, out of which 22 students were selected for the posts.

Mr Jobish, H.R OF Smart ABC conducting the pre-placement talk.

15) Goa Motors Pvt. Ltd:
6 candidates appeared for the placement drive by Goa Motors Pvt. Ltd. for the post of Sales and Marketing Executives held on 20th April 2019 and one student was selected for the post.

16) Reliance Jio Infocomm Ltd:
10 students appeared for the placement drive by Reliance Jio Infocomm Ltd. for the post of Sales Officer Trainee held on 3rd April 2019 in room no 19 of the college and 9 students were selected for the posts. Ms Bhawna Garg and Prachi Singh the HR Managers conducted the Placement drive.
Ms. Bhawna Garg Singh and Prachi Singh the HR Managers of Reliance Jio Infocomm Ltd, Mr Rajesh Tanskali, placement officer of the college with the students who participated in the placement drive.

PLACEMENT BY VEDANTA PVT. LTD:
Vedanta Private Ltd. in collaboration with the Placement Cell of the Goa University, requested the data of interested final year B. Com students securing first class throughout their academic career. The data of the 27 students who qualified for the post of trainees were forwarded. The placement drive would be conducted on the securing the result of the B.Com graduate degree.

TRAINING MODULE CONDUCTED:
The Placement Cell in collaboration with Divergent Alliance conducted a training module for the final year students titled “Smarter than Smart” which was held from the 26th -28th of September 2018 inorder to equip the students with the skills required for gainful employment. Presentation Skills’, ‘How to face an interview with confidence’, ‘Group Discussion’ & ‘Resume writing’ were some of the topics covered during the training session. The course methodology involved role play, group discussion, activities, case studies, audios/visu als etc. The resource person for the training session was Ms. Neelam Kalangutkar, a Corporate Behavioural Trainer with over 10 years of experience as a Human Resource Professional in the field of Learning and Development (CIPLA Ltd., Verna and Hotel Vivenda, Calangute). A nominal fee was charged for the training module and the students were awarded certificates on completion of the course. There was an enthusiastic participation of 74 students for the said course. Earlier Asst. Prof. Ms. Cedila Gomes introduced the resource person.
Asst. Prof. Shveta Dessai, Asst. Prof. Jamina D'Souza and Asst. Prof. Rajesh Tanksali were part of the organizing team for the training module.

Ms. Neelam Kalangutkar conducting the training module for our final year students.

Ms. Cedila Pereira e Gomes  
Chairperson  
Placement Cell

Principal  
(Dr. R.B.Patil)